

# Lab2Market Validate / Health

Validate your idea as a business

The Lab2Market Validate program provides training and support to students and faculty looking to commercialize research emerging from Canadian Universities.

**The Lab2Market Validate (L2M Validate) program**, formally known as Lab2Market, gives researchers the opportunity to critically test and evaluate their research idea in the entrepreneurial landscape. This carefully curated 16-week customer discovery experience is complemented by funding, exercises, workshops, and mentorship from industry experts – all with exploration at its core.

\$15,000 Stipend

One-on-one mentoring

Develop innovation and entrepreneurial skills

“Many of us have inspiring concepts, innovative ideas or have been engaged in novel scientific research which can be beneficial to society. However, what I was lacking was proper guidance and knowledge on how to become an entrepreneur. Lab2Market Validate is one of the greatest opportunities I have received to make myself confident in commercializing my research in future.”

– Surangi Dharmawansa, Dalhousie University

## Benefits

- Develop innovation and entrepreneurial skills
- Validate practical uses for your technology
- Establish product-market fit
- Improve odds for commercial success
- Build your professional network
- \$15,000 in funding

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Validate



[lab2market.ca/validate](http://lab2market.ca/validate)

## Program Setup

Pre-Training	Program Delivery	Closing Workshop
3 Weeks (Eight sessions, one to two hours each)	2 Months	2 Days

## Important Dates

August 8 - September 15	Applications open
January	Pretraining
January 30 - March 29	Lab2Market Validate core program delivery

## Team Composition

### ENTREPRENEURIAL LEAD

Graduate Student or Postdoctoral Fellow

### TECHNICAL LEAD PRINCIPAL

Investigator / Academic Supervisor

### BUSINESS MENTOR

Lab2Market will match every team with a relevant industry mentor

## Eligibility & Application

Visit [lab2market.ca/validate](http://lab2market.ca/validate) for program requirements and to apply today.

## Program Offerings

As a member of the national I-Inc Network, we are pleased to offer the Lab2Market Validate program to support students and researchers in developing the skills, attitudes, and mindsets they need to explore entrepreneurship and grow ventures.

## Questions

Please contact Dr. Mike Carew, Atlantic Lead at [mwcarew@dal.ca](mailto:mwcarew@dal.ca), Yolanda Yao, Ontario Lead at [info.h2i@utoronto.ca](mailto:info.h2i@utoronto.ca), or Lynn Kulli, British Columbia Lead at [lynn.jennifer.kulli@ubc.ca](mailto:lynn.jennifer.kulli@ubc.ca).

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“Lab2Market allowed me to refocus my research. I’m now back in the lab and more motivated than ever because I can see what the market needs.”

Sabiha Antora  
Dalhousie University

Lab2Market Validate is made possible by:

